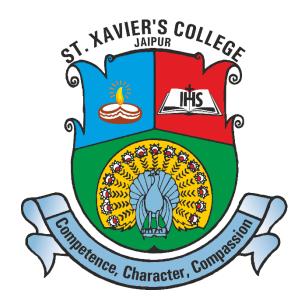
ST. XAVIER'S COLLEGE JAIPUR

Nevta - Mahapura Road, Jaipur - 302029, Rajasthan, India

Affiliated to the University of Rajasthan Approved under Section 2(f) &12(B) of the UGC Act, 1956



COURSE OUTCOMES

B. Com.

(Bachelor of Commerce)

Department of Commerce

Course Outcomes (COs)	
B. Com. Part - I	
ABST Paper-I Corporate and Financial Accounting	
CO 1.	Will be able to understand the concepts of bookkeeping and accounting
CO 2.	To be able to acquire knowledge about generally accepted accounting principles and functions of accounting
CO 3.	To be able to understand the accounting environment for the issue of shares and debentures, ESOS and buy-back of Shares
CO 4.	To be able to evaluate the concept of methods of valuation of goodwill and shares
CO 5.	To evaluate the general view of nature and scope for hire purchase transactions and installment sale transactions
CO 6.	To understand the classification of the methods of valuation of inventory as per FIFO, LIFO, and weighted average

ABST Paper-II Business Statistics	
CO 1.	To understand the importance and uses of statistics in social sciences, especially in research
CO 2.	To apply the concepts, principles and methods of data collection for research
CO 3.	To perform data analysis using Correlation and Regression
CO 4.	To evaluate the methods of statistical averages for interpreting the whole group or universe, individual value
CO 5.	To create an insight about changes in a variable or group of related variables concerning time
CO 6.	To acquire skills for Computing Interpolation of the missing data within the given data series

Course Outcomes (COs) B. Com. Part - I **BADM Paper-I Business Laws** To gain basic knowledge of general business laws and the ability to understand CO 1. fundamental legal issues of the business world To study the Indian Contract Act and its regulatory framework CO 2. To understand current issues in the law of agency, indemnity and guarantee CO 3. contracts and assess the impact of these laws on business To analyse the duties and rights under the contract of bailment and pledge CO 4. To understand the framework of the Sale of Goods Act and its significant CO 5. contribution in the context of the Indian scenario To learn how to pursue consumer rights under the Consumer Protection Act and its relevance to safeguard their interests through a proper grievance redressal CO 6. mechanism To understand the Indian Partnership Act and its essential provisions including CO 7. formation, registration, and types of partnership To understand the concept of LLPs in India in the form of the Limited Liability CO 8. Partnership Act

B. Com. Part - I

BADM Paper-II Entrepreneurship and Small Business Management

CO 1.	To understand the concept and types of entrepreneurship
CO 2.	To learn the meaning and characteristics of intrapreneurship along with the difference between entrepreneurship and intrapreneurship
CO 3.	To demonstrate the meaning, functions, types, and roles of an entrepreneur and describe various Traits of an Entrepreneur
CO 4.	To analyse the different innovation and entrepreneurship theories and their implications and the Role of Government in Entrepreneurship Development Programmes
CO 5.	To elucidate the concept of MSME and the role of MSMEs, along with governing policy and organisation's implementation policies
CO 6.	To describe the Start-Up Process of Small Enterprises and the Organisation Structure of Small-Scale Industries in India
CO 7.	To enumerate the taxation benefits and concessions to Small Scale Industries
CO 8.	To identify the most recognised sources of potential funding and financing for business start-ups and/or expansion

Course Outcomes (COs) B. Com. Part - I **EAFM Paper-I Business Economics** To get basic knowledge of the operation of business economics CO 1. To analyse Consumer Behaviour (Demand and elasticity of demand, Cardinal, CO 2. Ordinal and Consumer Surplus) To understand the production function (Supply, Laws, Returns to Scale & CO 3. Expansion Path) To analyse the concepts of Cost and Revenue CO 4. To introduce the different types of markets (Perfect Competition, Monopoly, CO 5. Monopolistic and oligopoly competition) To gain the Knowledge about the determination of Factor pricing CO 6.

Course Outcomes (COs) B. Com. Part - I **EAFM Paper-II Indian Banking and Financial System** To understand the role of Banks, functions, and importance CO 1. To understand the credit creation system of banks CO 2. To analyse the functioning of the Reserve Bank of India CO 3. To identify the recent trends, I banking and explain the concept of innovative **CO 4.** banking, electronic -banking and recent trends of banking To understand the banker and customer relationship and concept of negotiable CO 5. instruments To have a better understanding of the financial instruments, Indian Financial System CO 6. Analysis, Demonetisation, and mutual funds To have a better understanding of capital markets CO 7.

Course Outcomes (COs) B. Com. Part - II **ABST III Income Tax** CO 1. To understand the mechanism of the tax ecosystem To evaluate the fundamental concepts of Income from Salary, Business and CO 2. Profession, House Property, Capital Gains and Other Sources To assess the computation of tax liability and payable and apply the income tax CO 3. law to arrive at reasoned solutions to problems CO 4. To determine the rates for advance payment of tax and tax deducted at source CO 5. To demonstrate the E-Filing Procedures CO 6. To understand the mechanism of the tax ecosystem

Course Outcomes (COs) B. Com. Part - II **ABST IV Cost Accounting** To understand the overview of Cost Accounting practices & policies, significance CO 1. and its need for the manufacturing concerns To evaluate the concept and format of the Cost sheet, as well as how the Cost CO 2. Accounting books are different from Financial Accounting To Demonstrate the various techniques of costing such as Operating Costing, CO 3. Material Valuation, and Labour Valuation and their impact on the total cost of any product To create the understanding of techniques like Marginal Costing, and Standard CO 4. Costing by imparting knowledge to find out the causes and impact of variance on various articles Process Costing, and Contract Costing methods also give insight into the practical CO 5. implication of these in the business world by explaining relevant methods of the same CO 6. To apply the aptitude of comparing Budgeted Cost with Actual Cost of production To inform about the industries for which keeping cost records is mandatory by CO 7. the law and government To evaluate the concept and format of the Cost sheet, as well as how the Cost CO 8. Accounting books are different from Financial Accounting

Course Outcomes (COs)		
B. Com. Part - II		
	EAFM III Economic Environment in Rajasthan	
CO 1.	To Make Students understand the economic environment, its significance, factors and strategy	
CO 2.	To develop an understanding of the economy, planning, programmes and status of Rajasthan	
CO 3.	To gain basic knowledge of Agriculture programmes, significance and policies	
CO 4.	To Make them aware of programmes and schemes of development in Rajasthan	
CO 5.	To help them conceptualise constitutional provisions regarding Panchayati Raj	
CO 6.	To develop an understanding of the economy, planning, programmes and status of Rajasthan	
CO 7.	To develop knowledge about infrastructure development and tourism development programmes	
CO 8.	To enable them to understand concepts, significance, sources and problems of rural finance	

EAFM IV Elements of Financial Management	
CO 1.	To introduce students to financial management and its importance and its applications in business
CO 2.	To introduce students to financial planning, and objectives, its benefits, and the types of areas and stages of financial planning
CO 3.	To introduce students to the methods used in financial planning to assess short-term financial needs
CO 4.	To identify the working capital requirement for any business
CO 5.	To study the purposes and tools of financial analysis and its importance in the financial control process
CO 6.	To introduce the students to the basics of investing in securities

Course Outcomes (COs) B. Com. Part - II **BADM III Company Law and Secretarial Practice** To gain a basic understanding of the Company Law framework in India CO 1. To analyse various types of companies and formation process CO 2. To understand the scope of a memorandum of association and articles of CO 3. association in a company To study the purpose of framing the prospectus and its importance CO 4. To gain basic knowledge of shares and share capital CO 5. To understand the legal position, appointment, powers, duties and liabilities of CO 6. directors To understand the circumstances and procedure of winding up of companies CO 7. To study the effective transfer and transmission of shares CO 8. To introduce students to various secretarial practices and their decisions CO 9. **CO 10.** To analyse the different types of meetings of the board of directors

Course Outcomes (COs) B. Com. Part - II **BADM IV Management** To introduce students to the concepts of management and its importance and its CO 1. applications in the business world To introduce students to planning and objectives, its benefits, the types of areas and CO 2. stages of planning CO 3. To introduce students to the functions of management To identify the areas of management for a business CO 4. To study the purposes and tools of financial analysis and its importance in the CO 5. financial control process To introduce students to the basics of management, hierarchy structure and CO 6. application of management in business enterprises

B. Com. Part - III

ABST Paper-V Auditing and Management Accounting

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CO 1.	To understand the importance of Auditing in the business world
CO 2.	To describe the role of auditing in the modern economy as well as in various external/internal audit techniques
со 3.	To analyse the procedure of sound internal check and internal audit and its relevance in the business world
CO 4.	To determine the procedure and relevance of verification & valuation of assets and liabilities and its presentation in the balance sheet
CO 5.	To create understanding about the role and responsibilities of a company auditor concerning critical examination of accounts in business
CO 6.	To explain the format of the audit report and audit certificate
CO 7.	To impart knowledge about the preparation of financial statements as per the Company Act
CO 8.	To illustrate the practical techniques of management accounting like Ratio analysis, Fund Flow analysis, and Leverages and their use in the respective fields of study

B. Com. Part - III

ABST Paper- VI(Optional) Advanced Accountancy

CO 1.	To understand a detailed overview of Advanced Accounting techniques and make students understand the practical implications of various methods in respective concerns
CO 2.	To demonstrate the techniques of departmental accounts and to develop an understanding of success, failure, and rates of profit for particular stores, which helps to compare performances among all the departments
CO 3.	To demonstrate the ways of maintaining accounting books by branch and head office and to assess their financial position
CO 4.	To understand the practical aspects of Royalty Accounts that give better insight into keeping the records in the books of Lessee and Lessor using terms of Rent, Royalty, Recoupable Short Working etc.
CO 5.	To understand the concept, significance, and accounting procedure of Holding and Subsidiary Companies
CO 6.	To develop knowledge about the procedure of Internal Reconstruction of Companies and its impact thereon
CO 7.	To explain the modes of winding up of a company in case of liquidation
CO 8.	To develop the understanding and need of the Amalgamation of Companies by keeping records through various methods

B. Com. Part - III

ABST Paper- VI(Optional) Goods and Services Tax

CO 1.	To gain working knowledge on GST and application of the same in an organisation
CO 2.	To understand and make use of knowledge of GST rules in making managerial decisions in various tax-related matters
со з.	To analyse taxation issues as they apply to businesses in India
CO 4.	To demonstrate knowledge of the fundamental principles of GST law as it applies to a wide variety of different business types in India such as companies, trusts, partnerships and sole proprietors
CO 5.	To communicate ideas effectively in informal group discussions

Course Outcomes (COs) B. Com. Part - III **BADM Paper-V Functional Management** CO 1. To analyse the role of human resources in supporting organisational strategy To understand the various HR concepts along with the domain concept to make CO 2. correct business decisions To analyse the importance of different methods of training given to employees in CO 3. the organisation To explain concepts like job analysis and job enlargement to develop necessary **CO 4.** skill sets CO 5. To determine relevant functional areas of marketing management and its application To analyse the various pricing policies and strategies for the resolution of problems CO 6. in marketing management CO 7. To understand the scope and importance of financial management To illustrate the elements of production management and various transformation **CO 8.** processes to enhance productivity and competitiveness

Course Outcomes (COs)		
B. Com. Part - III		
	BADM Paper- VI Advertising and Sales Management	
CO 1.	To focus on the two key dimensions of marketing and marketing mix covering advertising and sales	
CO 2.	To understand the key components of the promotion mix, the AIDA approach, the DAGMAR approach and the entire base of advertising	
CO 3.	To develop an advertising plan, evaluate the effectiveness of advertising and marketing communications initiatives etc.	
CO 4.	To create an understanding of the dimensions of the role of selling, planned selling process, selling as a carrier etc.	
CO 5.	To cover the various aspects of consumer psychology, buying motives, sales forecasting etc.	

EAFM Paper-V Rural Development and Cooperation	
CO 1.	To make students understand rural development, its significance and strategy
CO 2.	To make them aware of programmes and schemes regarding it
CO 3.	To help them conceptualise Constitutional provisions regarding Panchayati Raj
CO 4.	To develop knowledge about special area development and women and child development programmes
CO 5.	To enable them to understand cooperation, its principles, co-operative marketing, and industrial and housing co-operatives

Course Outcomes (COs) B. Com. Part - III EAFM Paper- VI Business Budgeting CO 1. To define the budget, and understand its importance and have a strategy and a goal CO 2. To execute planning and preparing a budget, writing your budget, and monitoring your budget CO 3. To know what to plan before you start budgeting, and create a budget form CO 4. To study the variances according to material, labour, overheads etc. CO 5. To study project evaluation techniques